# The Quick Financial Checkup Adam \& Sheila Client 



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## Disclaimer

The contents of this plan, including but not limited to any insights or calculations, are provided for educational and/or general information purposes only and do not constitute legal, tax, investment or other professional advice or an opinion of any kind and should not be relied upon as such. The recipient, client or audience of this plan is advised to seek specific legal, tax or other advice by contacting a lawyer, accountant, or other professional, as the case maybe, before exploring or implementing any insights set out herein. We do not warrant or guarantee the quality, accuracy or completeness of any information in this plan. The contents of this plan are current as of the date they were created or last edited, but should not be relied upon as accurate, timely or fit for any particular purpose.

The inputs should be reviewed and updated regularly to ensure accuracy as a small discrepancy can have a material impact on the insights or calculations. The results of any projections are hypothetical in nature and rely on a lot of assumptions, many of which are out of the scope and control of the projections, including assumptions related to rates of return. The use of rates of return in the projections are for illustrative purposes only, do not reflect actual returns and do not provide for any guarantee of such returns.

## Family Tree



## Current Financial Snapshot



|  | Adam | Sheila | Total |
| :--- | :--- | :--- | :--- |
| Net Worth | $\$ 0$ | $\$ 300,000$ | $\$ 300,000$ |
| DCP / LIRA / LIF | $\$ 700,000$ | $\$ 0$ | $\$ 700,000$ |
| RRSP / RIF | $\$ 0$ | $\$ 100,000$ | $\$ 100,000$ |
| FHSA | $\$ 0$ | $\$ 0$ | $\$ 0$ |
| Non-Registered | $\$ 0$ | $\$ 0$ | $\$ 0$ |
| Bank Accounts | $\$ 1,000,000$ | $\$ 1,000,000$ | $\$ 2,000,000$ |
| Real Estate | $\$ 1,400,000$ | $\$ 1,400,000$ | $\$ 2,800,000$ |
| Mortgage | $\$ 0$ | $\$ 0$ | $\$ 0$ |
| Line of Credit | $-\$ 400,000$ | $-\$ 400,000$ | $-\$ 800,000$ |
| Other Debts | $\$ 0$ | $\$ 0$ | $\$ 0$ |
| Other Assets | $\$ 0$ | $\$ 0$ | $\$ 0$ |
| Net Worth | $\$ 25,000$ | $\$ 25,000$ | $\$ 50,000$ |

## Base Assumptions

Client Information

|  | Adam | Sheila |
| :--- | :--- | :--- |
| Current Age | 54 Years Old | 52 Years Old |
| Retirement Years | 65 Years Old (2034) | 65 Years Old (2036) |
| Base Salary | $\$ 250,000$ | $\$ 75,000$ |
| Province | Ontario | Ontario |
| Marital Status | Married | Married |
| RRSP Deduction Limit for 2023 | $\$ 7,000$ | $\$ 8,000$ |
| RRSP Contribution Year To Date | $\$ 0$ | $\$ 0$ |
| TFSA Room Beginning of Year (as of Jan 1, 2023) | $\$ 30,000$ | $\$ 25,000$ |
| TFSA Contribution Year To Date | $\$ 0$ | $\$ 0$ |
| Lifetime CGE | $\$ 971,190$ | $\$ 971,190$ |

## Plan Assumptions

| Plan Start Date | Jan 1, 2023 |
| :--- | :--- |
| Plan End Date | Adam Age 95 (2064) |
| Inflation | $2.1 \%$ |
| Government Inflation | $3.1 \%$ |
| Pre-Retirement Base Net Investment Rate of Return | $\mathbf{5 . 8 4 \%}$ |
| Post-Retirement Base Net Investment Rate of Return | $\mathbf{4 . 9 0 \%}$ |

## Saving Assumptions (1/2)

## Current Savings Accounts

| Owner(s) | Type | Account | FMV | Adjusted Cost <br> Base | Net Rate of <br> Return |
| :--- | :--- | :--- | :--- | :--- | :--- |
| Sheila | LIRA | Focus Asset Management | $\$ 300,000$ | $\mathrm{~N} / \mathrm{A}$ | $5.84 \%$ |
| Sheila | TFSA | Desjardins | $\$ 50,000$ | $\mathrm{~N} / \mathrm{A}$ | $5.84 \%$ |
| Sheila | TFSA | Foster | $\$ 50,000$ | $\mathrm{~N} / \mathrm{A}$ | $5.84 \%$ |
| Adam | RRSP | Edward Jones | $\$ 700,000$ | $\mathrm{~N} / \mathrm{A}$ | $5.84 \%$ |
| Adam | RESP | CIBC | $\$ 20,000$ | $\mathrm{~N} / \mathrm{A}$ | $5.84 \%$ |
| Sheila, Chequing Other | $\$ 2,000,000$ | $\mathrm{~N} / \mathrm{A}$ | $5.84 \%$ |  |  |
| Adam |  |  |  |  |  |

## Saving Assumptions (2/2)

## Excess/Deficiency Assumptions

| Cash Flow Excess | Cash Flow Deficiency |
| :--- | :--- |
| DCP Contribution/RRSP Employer Match | Bank |
| RESP | Non-Reg |
| TFSA | Shareholder Loan |
| RRSP | CDA |
| Non-Reg | TFSA |
| Bank | Eligible Dividend |
|  | NERDTOH |
|  | Ineligible Dividend |
|  | RRSP |
|  | LIRA |
|  | DCP |
|  | RIF |
|  | LIF |

## Assets And Liabilities

## Current Real Estate

| Property Name | Owner(s) | Property Use | Location | Fair Market <br> Value | Cost Base | Growth |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Rental | Sheila, <br> Sheila <br> Sheila, <br> Sheila | Rental Property | Ontario | $\$ 2,000,000$ | $\$ 500,000$ | $3 \%$ |
| Rental |  |  | Ontario | $\$ 800,000$ | $\$ 200,000$ | $3 \%$ |

## Current Liabilities

## Current Mortgages

| Property <br> Name | Lender | Debt Amount | Interest <br> Rate | Monthly <br> Payment | Interest <br> Deductible | Additional <br> Annual <br> Payment |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Rental | Other | $\$ 500,000$ | $5 \%$ | $\$ 2,500$ | Yes | No |
| Rental | Other | $\$ 300,000$ | $5 \%$ | $\$ 3,000$ | Yes | No |

## Income Assumptions (1/2)

## Baseline Assumptions

|  | Adam | Sheila |
| :--- | :--- | :--- |
| Retirement Age | 65 | 65 |
| Base Salary | $\$ 250,000$ | $\$ 75,000$ |

## Income Assumptions (2/2)

## CPP/QPP/OAS Assumptions

## Future CPP/QPP/OAS:

| Owner | Type | Monthly Expected | Start Age | Inflation |
| :--- | :--- | :--- | :--- | :--- |
| Adam | CPP / QPP | $\$ 1,307$ | 66 | $3.1 \%$ |
| Adam | OAS | $\$ 688$ | 66 | $3.1 \%$ |
| Sheila | CPP / QPP | $\$ 1,307$ | 66 | $3.1 \%$ |
| Sheila | OAS | $\$ 688$ | 66 | $3.1 \%$ |

## RESP Assumptions

## RESP Accounts

| Owner | Institution | Current Balance | Beneficiaries |
| :--- | :--- | :--- | :--- |
| Adam | CIBC | $\$ 20,000$ | Child |

## Education Saving Assumptions

| Child's Name | CESG Room <br> Available | Contribution Room <br> Available | Start Year | Total Education <br> Costs |
| :--- | :--- | :--- | :--- | :--- |
| Child | $\$ 500$ | $\$ 30,000$ | 2033 | $\$ 100,484$ |

## Personal Life Insurance Summary

Current Personal Life Insurance Policies

| Measuring Life | Nickname | Life <br> Insurance <br> Company | Policy <br> Type | Joint <br> Type | Expiry / <br> Renewal <br> Year | Death <br> Benefit | Annual <br> Premium |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Sheila, Adam | Whole life | Empire <br> Life | Whole <br> Life | Joint Last <br> to Die |  |  | $\$ 1,000,000$ |$\$ \$ 50,000$

## Goals Summary

Estate worth refers to the amount you will leave to beneficiaries at life expectancy or the plan end date. This amount factors in estate outflows (e.g., debt, estate taxes and probate fees) and estate inflows (e.g., life insurance). If the plan end date was today, the estate worth would be \$4,905,285. Based on our projections, the total amount in future dollars that will be left to your beneficiaries at the plan end date (2064) is $\$ 15,022,857$. In present value dollars, the estate worth is $\$ 6,407,625$.

| Goal | Projected |
| :---: | :---: |
| $\$ 2,334,860$ | $\$ 5,940,986$ |

Education Goal
Off Track - Needs Urgent Review (Currently Funded: 20\%)

| Goal | Projected |
| :---: | :---: |
| $\$ 100,484$ | $\$ 70,142$ |
|  |  |


| Current | Projected | Goal |
| :---: | :---: | :---: |
| $\$ 3,100,000$ | $\$ 5,940,986$ | $\$ 2,334,860$ |

You currently have $\mathbf{\$ 3 , 1 0 0 , 0 0 0}$ in investment assets/savings (e.g., RRSP, TFSA, corporate savings, etc.). Based on our calculations, the minimum amount of total investment assets/savings needed at retirement (2037) in order to fund your postretirement spending goals/expenses is $\$ 2,334,860$ (this accounts for non-investment related income sources such as CPP, OAS, pensions and planned sale of assets). Based on our projections, the total investment assets/savings at retirement (2037) is $\$ 5,940,986$. You are "On Track" to fund your Retirement Goal based on the projections. You are projected to have an "Excess" (projected savings minus goal) of \$3,606,127.

## Insights for Retirement Goal

The retirement goal could still be met even if any one of the following variables were adjusted to:

|  | Desired | Possible |  |
| :--- | :---: | :---: | :--- |
| Retirement Age for Adam | $\mathbf{6 5}$ | $\mathbf{5 4}$ | Adam may be able to retire 71 year(s) early | (


| Current | Projected | Goal |
| :---: | :---: | :---: |
| $\$ 20,000$ | $\$ 70,142$ | $\$ 100,484$ |

You current RESP balance is $\mathbf{\$ 2 0 , 0 0 0}$. Based on our calculations, the minimum amount of RESP balance required to fund the post-secondary education costs is $\$ 100,484$ (this is based on the education goals of child/children and their projected education costs including adjusting for inflation). You are "Off Track" to fund the Education Goal(s) based on the projections. You are projected to have a "Shortfall" (projected RESP balance minus goal) of $\$ 30,343$. In other words, the projected RESP balance will be below the required goal and you have "additional education costs" that are unfunded by the RESPs.


| Current | Projected Repayment | Repayment Goal |
| :---: | :---: | :---: |
| $\$ 500,000$ | 2058 | 2035 |

You are projected to pay off this debt of $\mathbf{\$ 5 0 0 , 0 0 0}$ by 2058. You are "Off Track" to pay off the debt by the goal. You are projected to have still have a balance of $\mathbf{\$ 4 0 8 , 7 0 4}$ by 2035.

There is still a remaining balance of $\mathbf{\$ 4 0 8 , 7 0 4}$ on this debt by 2035. An additional monthly payment of $\mathbf{\$ 1 , 8 6 5}$ is needed to eliminate this debt by the goal year (2035).

Note: All interest rates used in the calculation are based on the current interest rates set for the debt(s).

## Cash Flow Table (Summary) (Page 1/2)

| Year | Age | Salary Income | Corporate Inflows | Investment/ Registered Income | Pension Income | Other Inflows | Income Tax | After-Tax Inflow | Spending | Debt | Saving/ Insurance | Shortfall |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2023 | 54/52 | \$325,000 | \$0 | \$46,000 | \$0 | \$40,800 | -\$130,049 | \$281,751 | \$110,251 | -\$66,000 | \$105,500 | \$0 |
| 2024 | 55/53 | \$331,500 | \$0 | \$47,058 | \$0 | \$41,616 | -\$120,497 | \$299,677 | \$103,339 | -\$66,000 | \$130,338 | \$0 |
| 2025 | 56/54 | \$338,130 | \$0 | \$48,140 | \$0 | \$42,448 | -\$123,578 | \$305,140 | \$107,412 | -\$66,000 | \$131,728 | \$0 |
| 2026 | 57/55 | \$344,893 | \$0 | \$49,248 | \$0 | \$43,297 | -\$126,728 | \$310,710 | \$111,564 | -\$66,000 | \$133,146 | \$0 |
| 2027 | 58/56 | \$351,790 | \$0 | \$50,380 | \$0 | \$44,163 | -\$129,947 | \$316,387 | \$115,794 | -\$66,000 | \$134,593 | \$0 |
| 2028 | 59/57 | \$358,826 | \$0 | \$51,539 | \$0 | \$45,047 | -\$133,238 | \$322,174 | \$120,105 | -\$66,000 | \$136,069 | \$0 |
| 2029 | 60/58 | \$366,003 | \$0 | \$52,724 | \$0 | \$45,947 | -\$136,603 | \$328,072 | \$125,997 | -\$66,000 | \$136,074 | \$0 |
| 2030 | 61/59 | \$373,323 | \$0 | \$53,937 | \$0 | \$46,866 | -\$140,083 | \$334,043 | \$131,432 | -\$66,000 | \$136,611 | \$0 |
| 2031 | 62/60 | \$380,789 | \$0 | \$55,178 | \$0 | \$47,804 | -\$143,661 | \$340,109 | \$185,931 | -\$66,000 | \$88,178 | \$0 |
| 2032 | 63/61 | \$388,405 | \$0 | \$56,447 | \$0 | \$48,760 | -\$147,323 | \$346,288 | \$190,511 | -\$66,000 | \$89,777 | \$0 |
| 2033 | 64/62 | \$396,173 | \$0 | \$57,745 | \$0 | \$49,735 | -\$151,063 | \$352,590 | \$202,295 | -\$58,887 | \$91,409 | \$0 |
| 2034 | 65/63 | \$404,097 | \$0 | \$59,073 | \$0 | \$50,730 | -\$154,411 | \$359,488 | \$236,415 | -\$30,000 | \$93,073 | \$0 |
| 2035 | 66/64 | \$95,118 | \$0 | \$60,432 | \$18,892 | \$51,744 | -\$42,908 | \$183,279 | \$92,847 | -\$30,000 | \$55,961 | \$0 |
| 2036 | 67/65 | \$97,021 | \$0 | \$61,719 | \$38,430 | \$52,779 | -\$49,026 | \$200,922 | \$109,203 | -\$30,000 | \$35,847 | \$0 |
| 2037 | 68/66 | \$0 | \$0 | \$62,543 | \$39,729 | \$143,995 | -\$15,612 | \$230,656 | \$200,656 | -\$30,000 | \$0 | \$0 |
| 2038 | 69/67 | \$0 | \$0 | \$60,470 | \$81,698 | \$117,456 | -\$24,754 | \$234,870 | \$204,870 | -\$30,000 | \$0 | \$0 |
| 2039 | 70/68 | \$0 | \$0 | \$59,031 | \$84,231 | \$120,527 | -\$24,617 | \$239,172 | \$209,172 | -\$30,000 | \$0 | \$0 |
| 2040 | 71/69 | \$0 | \$0 | \$57,547 | \$86,842 | \$123,651 | -\$24,476 | \$243,564 | \$213,564 | -\$30,000 | \$0 | \$0 |
| 2041 | 72/70 | \$0 | \$0 | \$193,267 | \$78,253 | \$58,272 | -\$69,329 | \$260,462 | \$218,049 | -\$30,000 | \$12,413 | \$0 |
| 2042 | 73/71 | \$0 | \$0 | \$196,147 | \$80,996 | \$59,438 | -\$70,562 | \$266,019 | \$222,628 | -\$30,000 | \$13,390 | \$0 |
| 2043 | 74/72 | \$0 | \$0 | \$246,853 | \$83,829 | \$60,627 | -\$86,983 | \$304,326 | \$227,303 | -\$30,000 | \$47,023 | \$0 |
| 2044 | 75/73 | \$0 | \$0 | \$251,473 | \$88,132 | \$61,839 | -\$89,436 | \$312,009 | \$232,077 | -\$30,000 | \$49,932 | \$0 |
| 2045 | 76/74 | \$0 | \$0 | \$256,147 | \$91,155 | \$63,076 | -\$91,313 | \$319,065 | \$236,950 | -\$30,000 | \$52,115 | \$0 |
| 2046 | 77/75 | \$0 | \$0 | \$261,303 | \$96,003 | \$64,338 | -\$93,943 | \$327,700 | \$241,926 | -\$30,000 | \$55,774 | \$0 |
| 2047 | 78/76 | \$0 | \$0 | \$266,155 | \$99,283 | \$65,624 | -\$95,916 | \$335,147 | \$247,007 | -\$30,000 | \$58,140 | \$0 |
| 2048 | 79/77 | \$0 | \$0 | \$271,532 | \$102,628 | \$66,937 | -\$98,082 | \$343,015 | \$252,194 | -\$30,000 | \$60,821 | \$0 |

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## Cash Flow Table (Summary) (Page 2/2)

| Year | Age | Salary Income | Corporate Inflows | Investment/ Registered Income | Pension Income | Other Inflows | Income Tax | After-Tax Inflow | Spending | Debt | Saving/ Insurance | Shortfall |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2049 | 80/78 | \$0 | \$0 | \$276,830 | \$106,090 | \$68,276 | -\$100,234 | \$350,962 | \$257,490 | -\$30,000 | \$63,472 | \$0 |
| 2050 | 81/79 | \$0 | \$0 | \$282,219 | \$109,684 | \$69,641 | -\$102,422 | \$359,122 | \$262,897 | -\$30,000 | \$66,225 | \$0 |
| 2051 | 82/80 | \$0 | \$0 | \$287,940 | \$113,359 | \$71,034 | -\$104,742 | \$367,592 | \$268,418 | -\$30,000 | \$69,173 | \$0 |
| 2052 | 83/81 | \$0 | \$0 | \$293,591 | \$117,175 | \$72,455 | -\$107,047 | \$376,173 | \$274,055 | -\$30,000 | \$72,118 | \$0 |
| 2053 | 84/82 | \$0 | \$0 | \$299,391 | \$121,122 | \$73,904 | -\$109,413 | \$385,003 | \$279,810 | -\$30,000 | \$75,193 | \$0 |
| 2054 | 85/83 | \$0 | \$0 | \$305,461 | \$125,167 | \$75,382 | -\$111,892 | \$394,118 | \$285,686 | -\$30,000 | \$78,432 | \$0 |
| 2055 | 86/84 | \$0 | \$0 | \$311,385 | \$129,382 | \$76,889 | -\$114,328 | \$403,328 | \$291,686 | -\$30,000 | \$81,643 | \$0 |
| 2056 | 87/85 | \$0 | \$0 | \$317,598 | \$133,719 | \$78,427 | -\$116,879 | \$412,865 | \$297,811 | -\$30,000 | \$85,054 | \$0 |
| 2057 | 88/86 | \$0 | \$0 | \$323,947 | \$138,182 | \$79,996 | -\$119,497 | \$422,627 | \$304,065 | -\$30,000 | \$88,562 | \$0 |
| 2058 | 89/87 | \$0 | \$0 | \$330,430 | \$142,793 | \$81,596 | -\$122,175 | \$432,644 | \$310,450 | -\$27,294 | \$94,900 | \$0 |
| 2059 | 90/88 | \$0 | \$0 | \$336,953 | \$147,636 | \$83,227 | -\$124,593 | \$443,224 | \$316,970 | \$0 | \$126,254 | \$0 |
| 2060 | 91/89 | \$0 | \$0 | \$343,625 | \$152,685 | \$84,892 | -\$126,826 | \$454,377 | \$323,626 | \$0 | \$130,750 | \$0 |
| 2061 | 92/90 | \$0 | \$0 | \$350,432 | \$157,893 | \$86,590 | -\$129,086 | \$465,829 | \$330,422 | \$0 | \$135,407 | \$0 |
| 2062 | 93/91 | \$0 | \$0 | \$357,500 | \$163,254 | \$88,322 | -\$131,428 | \$477,647 | \$337,361 | \$0 | \$140,286 | \$0 |
| 2063 | 94/92 | \$0 | \$0 | \$364,493 | \$168,826 | \$90,088 | -\$133,729 | \$489,679 | \$344,446 | \$0 | \$145,233 | \$0 |
| 2064 | 95/93 | \$0 | \$0 | \$350,582 | \$177,743 | \$91,890 | -\$128,744 | \$491,471 | \$351,679 | \$0 | \$139,792 | \$0 |

## Cash Flow Analysis



| E |  | - |  |  | $9 \mathrm{~g}$ | $3$ |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Year | Age | Real Estate | $\begin{aligned} & \text { Other } \\ & \text { Assets } \end{aligned}$ | Investment/ Registered Accounts | Corporations | $\begin{aligned} & \text { Real Estate } \\ & \text { Debt } \end{aligned}$ | Misc. Debts | Net Worth (w/ o CSV) | Term Life Insurance | Perm Life Insurance | Estate Taxes and Fees | Estate Worth |
| 2023 | 54/52 | \$2,884,000 | \$50,000 | \$3,217,240 | \$0 | \$773,396 | \$0 | \$5,327,844 | \$0 | \$1,000,000 | \$1,276,663 | \$5,051,181 |
| 2024 | 55/53 | \$2,970,520 | \$51,000 | \$3,363,478 | \$0 | \$745,431 | \$0 | \$5,588,568 | \$0 | \$1,020,000 | \$1,355,122 | \$5,253,446 |
| 2025 | 56/54 | \$3,059,636 | \$52,020 | \$3,516,899 | \$0 | \$716,034 | \$0 | \$5,860,500 | \$0 | \$1,040,400 | \$1,437,578 | \$5,463,322 |
| 2026 | 57/55 | \$3,151,425 | \$53,060 | \$3,677,886 | \$0 | \$685,134 | \$0 | \$6,144,176 | \$0 | \$1,061,208 | \$1,524,244 | \$5,681,140 |
| 2027 | 58/56 | \$3,245,967 | \$54,122 | \$3,846,846 | \$0 | \$652,653 | \$0 | \$6,440,160 | \$0 | \$1,082,432 | \$1,615,345 | \$5,907,247 |
| 2028 | 59/57 | \$3,343,346 | \$55,204 | \$4,024,206 | \$0 | \$618,511 | \$0 | \$6,749,042 | \$0 | \$1,104,081 | \$1,711,116 | \$6,142,007 |
| 2029 | 60/58 | \$3,443,647 | \$56,308 | \$4,210,420 | \$0 | \$582,621 | \$0 | \$7,071,446 | \$0 | \$1,126,162 | \$1,811,809 | \$6,385,799 |
| 2030 | 61/59 | \$3,546,956 | \$57,434 | \$4,405,966 | \$0 | \$544,896 | \$0 | \$7,408,027 | \$0 | \$1,148,686 | \$1,917,687 | \$6,639,026 |
| 2031 | 62/60 | \$3,653,365 | \$58,583 | \$4,611,349 | \$0 | \$505,240 | \$0 | \$7,759,474 | \$0 | \$1,171,659 | \$2,029,028 | \$6,902,105 |
| 2032 | 63/61 | \$3,762,966 | \$59,755 | \$4,827,103 | \$0 | \$463,555 | \$0 | \$8,126,514 | \$0 | \$1,195,093 | \$2,146,128 | \$7,175,478 |
| 2033 | 64/62 | \$3,875,855 | \$60,950 | \$5,053,793 | \$0 | \$426,873 | \$0 | \$8,502,775 | \$0 | \$1,218,994 | \$2,269,154 | \$7,452,615 |
| 2034 | 65/63 | \$3,992,130 | \$62,169 | \$5,292,013 | \$0 | \$418,015 | \$0 | \$8,866,129 | \$0 | \$1,243,374 | \$2,397,975 | \$7,711,528 |
| 2035 | 66/64 | \$4,111,894 | \$63,412 | \$5,503,584 | \$0 | \$408,704 | \$0 | \$9,206,774 | \$0 | \$1,268,242 | \$2,514,343 | \$7,960,673 |
| 2036 | 67/65 | \$4,235,251 | \$64,680 | \$5,704,128 | \$0 | \$398,917 | \$0 | \$9,540,462 | \$0 | \$1,293,607 | \$2,636,044 | \$8,198,025 |
| 2037 | 68/66 | \$4,362,309 | \$65,974 | \$5,760,076 | \$0 | \$388,630 | \$0 | \$9,733,755 | \$0 | \$1,319,479 | \$2,746,723 | \$8,306,511 |
| 2038 | 69/67 | \$4,493,178 | \$67,293 | \$5,850,792 | \$0 | \$377,816 | \$0 | \$9,966,155 | \$0 | \$1,345,868 | \$2,862,756 | \$8,449,267 |
| 2039 | 70/68 | \$4,627,973 | \$68,639 | \$5,947,037 | \$0 | \$366,448 | \$0 | \$10,208,563 | \$0 | \$1,372,786 | \$2,983,767 | \$8,597,581 |
| 2040 | 71/69 | \$4,766,813 | \$70,012 | \$6,049,148 | \$0 | \$354,499 | \$0 | \$10,461,462 | \$0 | \$1,400,241 | \$3,109,979 | \$8,751,725 |
| 2041 | 72/70 | \$4,909,817 | \$71,412 | \$6,101,198 | \$0 | \$341,939 | \$0 | \$10,669,076 | \$0 | \$1,428,246 | \$3,167,029 | \$8,930,294 |


| Ie | 1 | م |  |  | ge | $13$ |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Year | Age | Real Estate | $\begin{aligned} & \text { Other } \\ & \text { Assets } \end{aligned}$ | Investment/ Registered Accounts | Corporations | $\begin{aligned} & \text { Real Estate } \\ & \text { Debt } \end{aligned}$ | Misc. Debts | Net Worth (w/ o CSV) | Term Life Insurance | Perm Life Insurance | Estate Taxes and Fees | Estate Worth |
| 2042 | 73/71 | \$5,057,111 | \$72,841 | \$6,153,571 | \$0 | \$328,736 | \$0 | \$10,881,947 | \$0 | \$1,456,811 | \$3,224,647 | \$9,114,111 |
| 2043 | 74/72 | \$5,208,825 | \$74,297 | \$6,191,087 | \$0 | \$314,858 | \$0 | \$11,085,054 | \$0 | \$1,485,947 | \$3,256,943 | \$9,314,058 |
| 2044 | 75/73 | \$5,365,090 | \$75,783 | \$6,227,507 | \$0 | \$300,269 | \$0 | \$11,292,328 | \$0 | \$1,515,666 | \$3,288,029 | \$9,519,965 |
| 2045 | 76/74 | \$5,526,042 | \$77,299 | \$6,261,924 | \$0 | \$284,934 | \$0 | \$11,503,032 | \$0 | \$1,545,980 | \$3,317,809 | \$9,731,202 |
| 2046 | $77 / 75$ | \$5,691,824 | \$78,845 | \$6,295,176 | \$0 | \$268,815 | \$0 | \$11,718,184 | \$0 | \$1,576,899 | \$3,345,982 | \$9,949,102 |
| 2047 | 78/76 | \$5,862,578 | \$80,422 | \$6,326,122 | \$0 | \$251,871 | \$0 | \$11,936,829 | \$0 | \$1,608,437 | \$3,372,627 | \$10,172,639 |
| 2048 | 79/77 | \$6,038,456 | \$82,030 | \$6,354,378 | \$0 | \$234,060 | \$0 | \$12,158,774 | \$0 | \$1,640,606 | \$3,397,387 | \$10,401,993 |
| 2049 | 80/78 | \$6,219,609 | \$83,671 | \$6,379,793 | \$0 | \$215,338 | \$0 | \$12,384,064 | \$0 | \$1,673,418 | \$3,420,214 | \$10,637,268 |
| 2050 | 81/79 | \$6,406,197 | \$85,344 | \$6,402,168 | \$0 | \$195,658 | \$0 | \$12,612,708 | \$0 | \$1,706,886 | \$3,440,969 | \$10,878,625 |
| 2051 | 82/80 | \$6,598,383 | \$87,051 | \$6,421,165 | \$0 | \$174,971 | \$0 | \$12,844,578 | \$0 | \$1,741,024 | \$3,459,364 | \$11,126,238 |
| 2052 | 83/81 | \$6,796,335 | \$88,792 | \$6,436,647 | \$0 | \$153,226 | \$0 | \$13,079,757 | \$0 | \$1,775,845 | \$3,475,308 | \$11,380,293 |
| 2053 | 84/82 | \$7,000,225 | \$90,568 | \$6,448,383 | \$0 | \$130,368 | \$0 | \$13,318,240 | \$0 | \$1,811,362 | \$3,488,589 | \$11,641,012 |
| 2054 | 85/83 | \$7,210,232 | \$92,379 | \$6,456,041 | \$0 | \$106,340 | \$0 | \$13,559,932 | \$0 | \$1,847,589 | \$3,498,916 | \$11,908,605 |
| 2055 | 86/84 | \$7,426,539 | \$94,227 | \$6,459,499 | \$0 | \$81,084 | \$0 | \$13,804,954 | \$0 | \$1,884,541 | \$3,506,209 | \$12,183,286 |
| 2056 | 87/85 | \$7,649,335 | \$96,112 | \$6,458,420 | \$0 | \$54,535 | \$0 | \$14,053,220 | \$0 | \$1,922,231 | \$3,510,149 | \$12,465,303 |
| 2057 | 88/86 | \$7,878,815 | \$98,034 | \$6,452,499 | \$0 | \$26,628 | \$0 | \$14,304,686 | \$0 | \$1,960,676 | \$3,510,481 | \$12,754,880 |
| 2058 | 89/87 | \$8,115,179 | \$99,994 | \$6,444,148 | \$0 | \$0 | \$0 | \$14,559,327 | \$0 | \$1,999,890 | \$3,506,942 | \$13,052,275 |
| 2059 | 90/88 | \$8,358,635 | \$101,994 | \$6,458,181 | \$0 | \$0 | \$0 | \$14,816,815 | \$0 | \$2,039,887 | \$3,499,297 | \$13,357,406 |
| 2060 | 91/89 | \$8,609,394 | \$104,034 | \$6,468,638 | \$0 | \$0 | \$0 | \$15,078,032 | \$0 | \$2,080,685 | \$3,487,266 | \$13,671,451 |


| Year | Age | Real Estate | Other Assets | Investment/ Registered Accounts | Corporations | Real Estate Debt | Misc. Debts | Net Worth (w/ o CSV) | Term Life Insurance | Perm Life Insurance | Estate Taxes and Fees | Estate Worth |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2061 | 92/90 | \$8,867,676 | \$106,115 | \$6,475,323 | \$0 | \$0 | \$0 | \$15,342,999 | \$0 | \$2,122,299 | \$3,470,544 | \$13,994,753 |
| 2062 | 93/91 | \$9,133,706 | \$108,237 | \$6,477,964 | \$0 | \$0 | \$0 | \$15,611,669 | \$0 | \$2,164,745 | \$3,448,743 | \$14,327,671 |
| 2063 | 94/92 | \$9,407,717 | \$110,402 | \$6,476,453 | \$0 | \$0 | \$0 | \$15,884,170 | \$0 | \$2,208,040 | \$3,421,636 | \$14,670,573 |
| 2064 | 95/93 | \$9,689,949 | \$112,610 | \$6,481,053 | \$0 | \$0 | \$0 | \$16,171,001 | \$0 | \$2,252,200 | \$3,400,344 | \$15,022,857 |

## Adam Savings/Withdrawals (Page 1/2)

Age 54-2023


## Adam Savings/Withdrawals (Page 2/2)

Age 55-2024


No
Withdrawals
For The Year

Personal Savings $\quad \mathbf{\$ 8 1 , 8 0 9}$
Activities
Total RRSP
Deposits
\$30,780 [38\%]

- RESP Deposits
\$2,500 [3\%]
Investment Income Reinvested
\$23,529 [29\%]
Perm Life
insurance $\$ \mathbf{2 5 , 0 0 0}$ [31\%]


## Sheila Savings/Withdrawals (Page 1/2)

Age 52-2023


No
Withdrawals
For The Year

Personal Savings Activities
\$48,000
Investment
Income Reinvested
\$23,000 [48\%]
Perm Life
Insurance
\$25,000 [52\%]
Premiums

## Sheila Savings/Withdrawals (Page 2/2)

Age 53-2024


## No

Withdrawals
For The Year

Personal Savings Activities
\$48,529
Investment
Income Reinvested
\$23,529 [48\%]
Perm Life
Insurance
\$25,000 [52\%]
Premiums

## Debt Summary Chart



- Mortgages
- HELOC(S)
- Misc Debt(S)


## Term Life Analysis



## Sheila Client

Life Insurance - Term (T-10, T20, etc.) - Traditional Life Insurance Needs

|  | Adam | Sheila |
| :--- | :---: | :---: |
| $\square$ Debt | - | - |
| $\square$ Income | $\$ 2,500,000$ | $\$ 750,000$ |
| $\square$ Mortgage, HELOC, etc. | $\$ 800,000$ | $\$ 800,000$ |
| Education | $\$ 80,000$ | $\$ 80,000$ |
| Total Insurance Need | $\$ 3,380,000$ | $\$ 1,630,000$ |
| $\square$ Life Insurance Available | - | - |
| Shortfall | $-\$ 3,380,000$ | $-\$ 1,630,000$ |

## Term Life Insurance Notes

1. Misc. Debt (e.g., Credit Card, etc.)
2. Base Assumption = Salary $\times 10$
3. Personally held Real Estate Debt (Mortgages, LOC and Related Debt)
4. Base Assumption $=$ (Number of Minor Children $\times \$ 25,000 /$ Year $\times 4$ Years) minus (Total RESP Balance for Minor Children)

## Critical Illness Analysis

Adam Client


Shortfall -\$158,000

## Sheila Client

| Need |  |
| :---: | :---: |
| Insurance |  |
| Shortfall | -\$70,500 |

Critical Illness - Needs Analysis
Adam
Sheila

| $\square$ Misc Debt Payments | Adam | Sheila |
| :--- | :---: | :---: |
| Salary | - | - |
| $\square$ Mortgage Payments | $\$ 125,000$ | $\$ 37,500$ |
| LOC Payments | $\$ 33,000$ | $\$ 33,000$ |
| Related Party Payments | - | - |
| Expenses/Lump Sums | - | - |
| Critical Illness Need | - | - |
| Critical Illness Available | - | $\$ 70,500$ |
| Shortfall | $-\$ 158,000$ | - |

## LTD Analysis

## Long Term Disability

Adam Sheila

## Monthly Living Expenses

Monthly Debt Payments
\$2,750
Monthly Savings Goal
Misc. Expenses/Lump Sums
Total LTD Need (Pre-Maximum)
\$2,750
\$2,750

## LTD Maximum (Eligible)

\$16,667
\$5,000

LTD Need Actual
Tax-Free LTD Available
Taxable LTD Available (Net of Tax)
Net Other Income Available
Insurance + Income (Inflows)
Shortfall
\$2,750

| - | - |
| :---: | :---: |
| - | - |
| - | - |
| - | - |

## Long Term Disability Notes

1. LTD Maximum (Eligible) is a rough estimate of the amount of LTD insurance that you are eligible for based on your existing salary. A more in-depth analysis will need to be completed when applying for potential LTD policies to ensure that additional coverage is feasible and effective in your circumstances.

## Footnotes - Tax Credits

## Canada Employment Amount

The Canada Employment Amount has been included as a Federal Tax Credit. Maximum of \$1,368 increases annually based on Government Inflation of 3.1\%

## Pension Income Amount

The Pension Income Amount (\$2,000 Federally + Provincial) has been applied if Eligible Pension Income received such as LIF/RIF Withdrawals at age 65 or older or Defined Benefit Pensions at age 55 or older

## Age Amount

The Age Amount (Federally + Provincial) has been applied at age 65 or older and increases annually based on Government Inflation of 3.1\%. This amount begins to be reduced or clawed back if your Income exceeds certain Thresholds (e.g., $\$ 42,335$ Federally) and is eliminated completely if your Income exceeds certain Thresholds (e.g., \$90,313 Federally).

## Footnotes - Basic Assumptions

## Annual RRSP Contribution Limit Increase

Carry Forward Room + (Lesser of: (1) \$30,780 (increasing annually at Government Inflation Rate 3.1\%) and (2) 18\% of Salary/Bonus)

## Annual TFSA Contribution Limit Increase

Carry Forward Room $+\$ 6,500$ (increasing annually at Government Inflation Rate( $3.1 \%$ ) rounded to the nearest $\$ 500$ ) + TFSA Withdrawals in Previous Year

## CPP/QPP

CPP/QPP Contributions made at a rate of 5.95\% (6.4\% for QPP) of Salary/Bonus up to $\$ 66,600$ (and an exemption of $\$ 3,500$ ) and the CPP/QPP Contribution Tax Credit has been accounted for. Maximum of $\$ 66,600$ increases annually based on Government Inflation of 3.1\%

## EI

El Contributions made at a rate of 1.63\% of Salary/Bonus up to \$61,500 (1.27\% for Quebec) and the El Contribution Tax Credit has been accounted for. Maximum of \$61,500 increases annually based on Government Inflation of 3.1\%

## Insights - Priority (Page 1/3)

## Estate

## RRSP Beneficiary

Sample, consider filing designated beneficiary forms for your Edward Jones RRSP (\$700,000) to avoid probate fees.


## Estate

## Will - Guardian

Sample, consider drafting a Will to address guardianship of your minor child, Child, in case of your death.

AC
Life / Misc

## Critical IIIness Insurance

Sample, you may want to explore utilizing critical illness insurance to address the financial uncertainty caused by an unexpected illness.

## Estate

## Will - Intestate

Sample, be aware of the consequences of passing away without a Will.

## AC

## Investment

## Open TFSA

Sample, explore opening a TFSA to access a tax-free investment vehicle.

## AC

## Estate

## Advance Health Directive

Sample, ensure you have a valid advance health directive in place for your health care preferences.

## Insights - Priority (Page 2/3)

## AC

## Estate

## POA - Personal Care

Sample, ensure you have a valid POA for personal care in place.


## Estate

## TFSA Beneficiary

Spouse, consider filing designated beneficiary forms for your Desjardins TFSA (\$50,000) to avoid probate fees.

## Estate

## TFSA Beneficiary

Spouse, consider filing a backup or contingent designated beneficiary form for your Foster TFSA $(\$ 50,000)$ to avoid probate fees.

## AC

## Estate

## POA - Property

Sample, ensure you have a valid POA for property in place.

## Estate

## LIRA Beneficiary

Spouse, consider filing designated beneficiary forms for your Focus Asset Management LIRA (\$300,000) to avoid probate fees.

## Estate

Will - Intestate
Spouse, be aware of the consequences of passing away without a Will.

## Insights - Priority (Page 3/3)

## SC

## Estate

## Will - Guardian

Spouse, consider drafting a Will to address guardianship of your minor child, Child, in case of your death.

SC

## Estate

## POA - Property

Spouse, ensure you have a valid POA for property in place.

## Estate

## POA - Personal Care

Spouse, ensure you have a valid POA for personal care in place.

## SC

## Investment

## Set Up RESP

Spouse, explore setting up an RESP for your minor child, Child

## SC

## Life / Misc

## Critical Illness Insurance

Spouse, you may want to explore utilizing critical illness insurance to address the financial uncertainty caused by an unexpected illness.

## Estate

## Advance Health Directive

Spouse, ensure you have a valid advance health directive in place for your health care preferences.

## Insights - Short-Term (Page 1/2)

## AC <br> Investment

## Continue to Fund RESP

Sample, continue to fund a RESP for your minor child Child

## AC

## Retirement

## RRSP Early Withdrawals

Sample, you are still 17 years away from being required to commence withdrawals from your Edward Jones RRSP (\$700,000), but you should be aware that there mav be...

## AC <br> Investment

## Explore HELOC

Sample, explore obtaining a HELOC for the personal real estate known as Rental in order to make interest deductible investments.


## Spousal RRSP

Sample, for future RRSP contributions, consider making a contribution to a spousal RRSP for Spouse instead of your own RRSP.

## Life / Misc

## Budget 21 Child Care

Sample, you should be aware that the Federal Budget 2021 announced an initiative related to reducing the cost of child care.


## Insights - Short-Term (Page 2/2)

Life / Misc

## Budget 21 Child Care

Spouse, you should be aware that the Federal Budget 2021 announced an initiative related to reducing the cost of child care.

## Investment

## Explore HELOC

Spouse, explore obtaining a HELOC for the personal real estate known as Rental in order to make interest deductible investments.

## Insights - Long-Term (Page 1/3)

## AC

## Retirement

## RRSP Pension Splitting

Sample, when you turn 65 (still 11 years away), explore splitting RRSP income with Spouse by converting some or all of your RRSP to a RIF.

## AC

Life / Misc

## Childcare Expenses

Sample, consider whether you qualify to claim child care expenses for children aged 16 or under (Child).


## Optimize CPP Collection

Sample, you are 54 years old and still still 6 years away from potentially collecting CPP, but you should be aware that selecting the ideal age for collection is critical.

## AC

## Retirement

## Pension Income Tax Credit

Sample, when you turn 65, you may wish to consider transferring RRSP funds to a RIF and withdrawing \$2,000 to take advantage of the pension income tax credit.

## AC

## Investment

## Mortgage - Restructure

Sample, explore restructuring your personal mortgages (total of $-\$ 800,000$ ) to provide for interest deduction capabilities.

## Life / Misc

## Long Term Care

Sample, you may want to explore utilizing long-term care insurance to address potential health care costs.

## Insights - Long-Term (Page 2/3)

## AC

## Retirement

## CPP Pension Sharing

Sample explore sharing your Canada Pension Plan (CPP) income with Spouse when you commence collecting CPP.

SC
Life / Misc

## Childcare Expenses

Spouse, consider whether you qualify to claim child care expenses for children aged 16 or under (Child).

SC

## Retirement

## CPP Pension Sharing

Spouse explore sharing your Canada Pension Plan (CPP) income with Sample when you commence collecting CPP.

Retirement

## LIRA Pension Splitting

Spouse, when you turn 65 (still 14 years away), explore splitting DCP/LIRA income with Sample by converting some or all of your DCP/LIRA to a LIF.

## Retirement

## Optimize CPP Collection

Spouse, you are 51 years old and still still 9 years away from potentially collecting CPP, but you should be aware that selecting the ideal age for collection is critical.

## Life / Misc

## Long Term Care

Spouse, you may want to explore utilizing long-term care insurance to address potential health care costs.

## Insights - Long-Term (Page 3/3)

## Investment

Mortgage - Restructure
Spouse, explore restructuring your personal mortgages (total of $-\$ 800,000$ ) to provide for interest deduction capabilities.

## Completed (Page 1/1)

## Investment

## Set Up RESP

Sample, explore setting up an
RESP for your minor child, Child

## Investment



Open TFSA
Spouse, explore opening a TFSA to access a tax-free investment vehicle.


[^0]:    Disclaimer: The contents of this plan are provided for educational and/or general information purposes only and do not constitute legal, tax, investment or other professional advice or an opinion of any kind and should not be relied upon as such. The results of any projections are hypothetical in nature and the use of rates of return in the projections are for illustrative purposes only.

